

olutions



# Infront

«With the new contract management solution based on Microsoft SharePoint and Dynamics 365, our legal department is more efficient in creating our commercial contracts – from draft to final version. By managing contracts centrally across all areas, we have been able to reduce information loss and redundancies and significantly increase quality in the contract creation process.»

Thomas Oehninger, Director Legal & Tax Affairs

Infront Sports & Media is a global sports marketing company headquartered in Zug, Switzerland. It sells broadcast rights to sporting events, awards sponsorship contracts, handles television broadcasting and production, as well as event execution and accompanying online services. It has partnerships with 170 rights holders in 25 sports and hundreds of sponsor brands and media companies. The Infront Group employs more than 900 people at 35 offices in 15 countries.

**Infront**

**More exchange and transparency without media discontinuity thanks to seamless contract management from Dynamics 365 and SharePoint.**

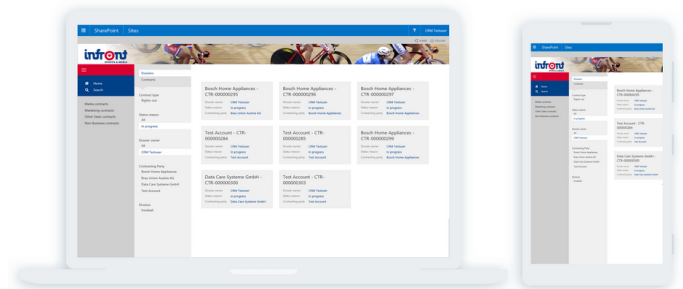
# Initial situation

Infront used to manage the contracts with partners, sponsors and media companies with its own software solution, but this was mainly used for archiving. There was no central repository and no process-integrated solution for handling the documents. For this reason, isolutions

was commissioned to develop and introduce a «contract management system» based on Microsoft Dynamics 365 and SharePoint. The goal was to standardize the management of contracts and to simplify access to them.

# Solution

In cooperation with the customer isolutions developed a solution based on Microsoft Dynamics 365, SharePoint and the isolutions Collaboration Suite and implemented it in phases. Documents and information now reach the SharePoint portal via the CRM system without a media break to the collaboration suite portal, where they can be easily accessed and further processed. Contract data is available to all employees at all locations at all times. This simplifies and accelerates workflows. The exchange of information is optimized. In addition, it was ensured that it remains traceable who has access to which data.



# Benefits

- Contract information is globally available within the company at all times.
- Employees have faster access to information and can therefore work more efficiently.
- The exchange of information with the customer is simplified and also accelerated.

**900**  
employees

**35**  
offices



globally available  
contract information

# Partner profile

#weshapethefuture

Founded in the civil defense cellar by three visionaries from the Bernese Oberland, isolutions has been accompanying companies into the digital future since 1999 as the largest dedicated Microsoft one-stop-shop in Switzerland. We integrate Microsoft services in a way, that adds value and has a positive change in the corporate culture.

Supported by over 200 passionate minds consisting of business and technical consultants, change makers as well as software developers, architects and cloud natives, we are driven to peak performance by our customers and their challenges. Together with customers from different industries, we build the bridge to the tech giant Microsoft. All with one goal: To create the best employee and customer experience in order to achieve competitive advantages.

Customers love our inspiring corporate culture, which is contagious. It successfully supports and overcomes organizational or technological challenges. Together with them, we shape the future of teams, products, companies and entire industries.

## Locations

### **Bern**

Schanzenstrasse 4c  
3008 Bern

### **Basel**

Güterstrasse 144  
4053 Basel

### **Zürich**

The Circle 38  
8058 Zürich

### **Barcelona**

Carrer de Trafalgar 6,  
2a planta, despacho 28  
08010 Barcelona

## Contact

### **isolutions AG**

+41 31 560 88 88  
info@isolutions.ch  
www.isolutions.ch